

### LET'S MANAGE THE TEAM!

Managing a team is complex in any business, especially a fitness business where individuals can be employed, self employed or a hybrid mix of both, working a blend of full and part time hours. Extensive opening hours, sometimes even 24/7, also mean long operating hours which creates the need for multiple shifts in a day.

How can operators simplify processes, improve efficiencies and elevate internal communications? The answer is digital.

Through its digital platform, Fisikal connects every member of your team. Through tiered access permissions, individuals are able to access necessary areas of the platform, creating organisation-wide visibility of work patterns and responsibilities.

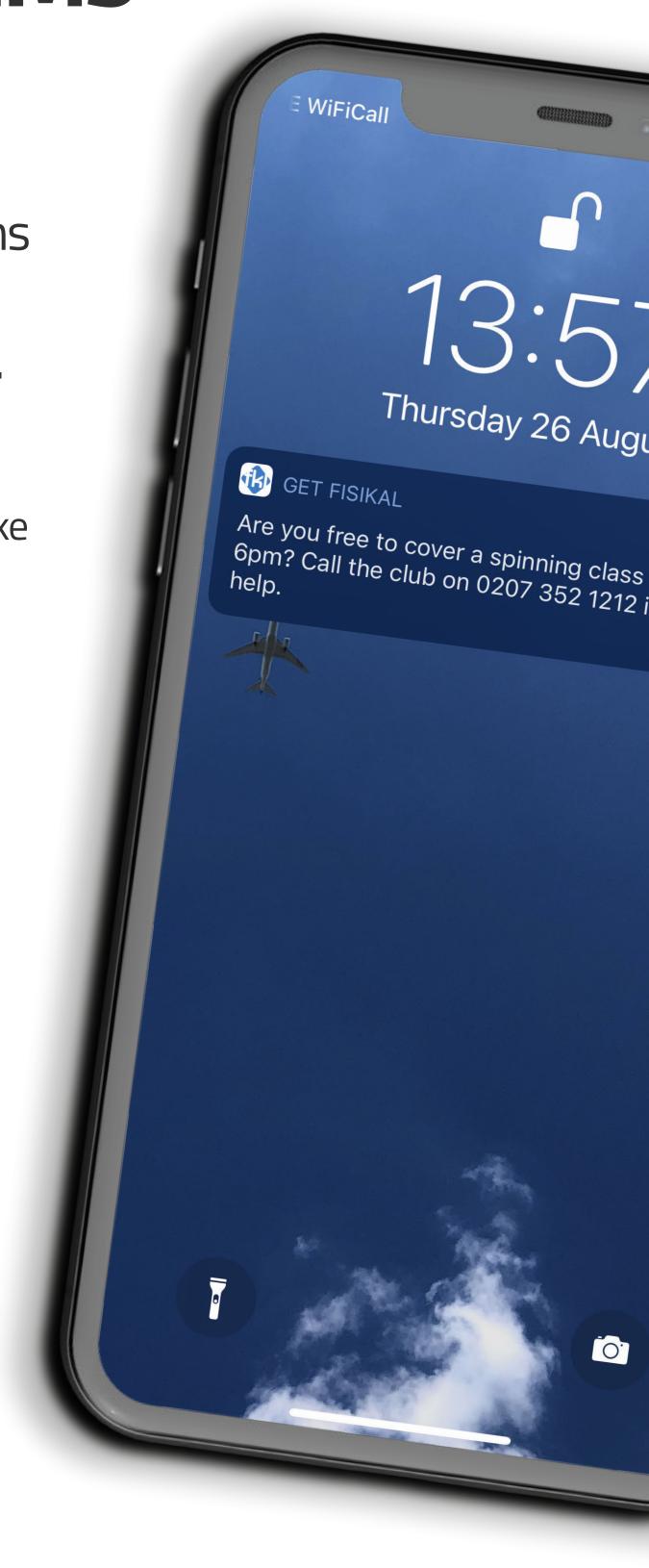
On an individual level, Fisikal enables a business to store and recall personal records of every team member, providing fingertip access to biographies, training and education records, professional specialisms, performance achieved against KPIs etc.

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BUILDING COMMS & CULTURE.

Fisikal digitally connects teams physically disconnected by geography and shift patterns.

It's inbuilt, secure communication channels mean automated or bespoke messages, targeting individuals or specified groups, can be easily dispatched, ensuring everyone in the business is kept up to date with developments and news. Good communications drives a positive culture that empowers everyone to thrive.



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MULTI LEVEL VISIBILITY OF SHIFT PATTERNS.

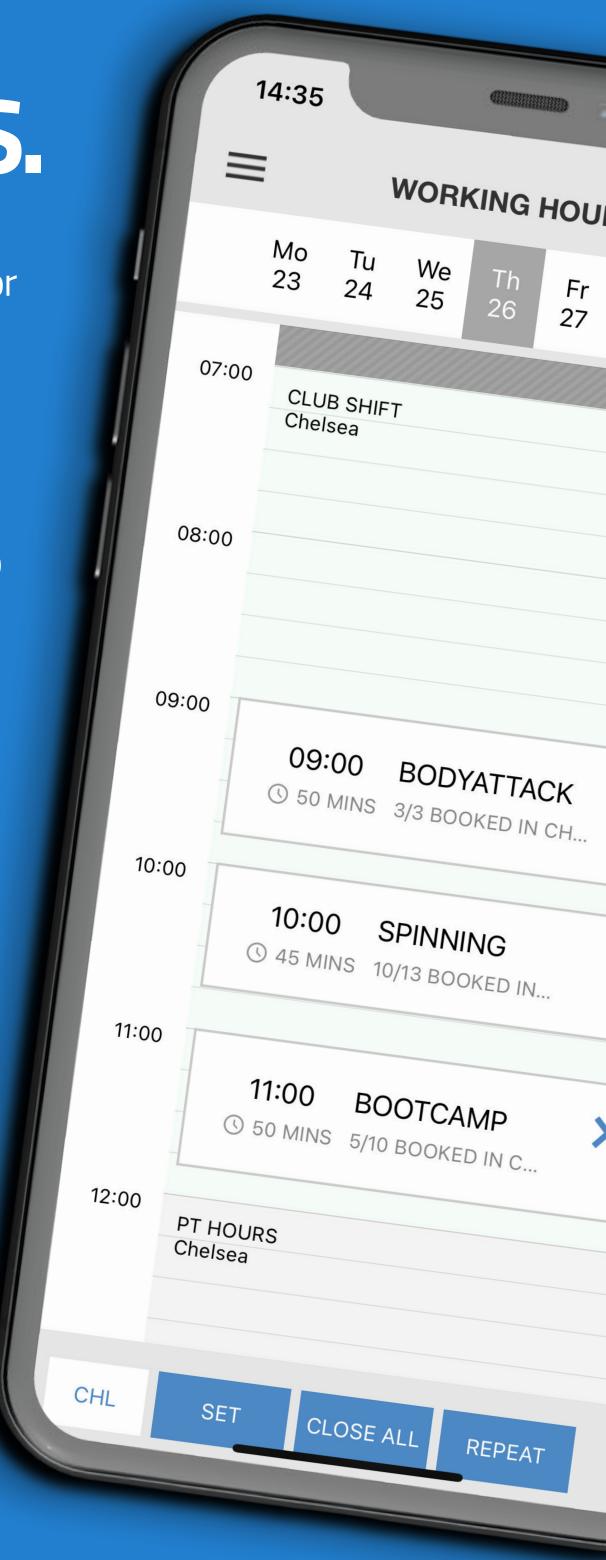
Business operators can view realtime site or organisation-wide information on staffing levels, ensuring all sites are performing optimally.

Individuals can view their shifts via the web or native apps. Changes to shift schedules are automated across the entire business so everyone is kept up to date with who is working when and where, in real time.

Members are granted access to selected schedules, for example that of the personal trainer team, so they can see which personal trainers are available.

Once a personal trainer receives a booking, the system automatically updates the schedule to indicate the trainer is no longer available at that time.

Business stakeholders can also use Fisikal's BI dashboards to analyse team member performance, in terms of booking capacity, on a whole organisational, selected site or even individual team member level.



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# STREAMLINED NEW STARTER ON-BOARDING.

Fisikal onboarding flows create a positive, effective experience for new employees that is easy and time efficient for managers to administer. By creating a bespoke digital journey, business owners and managers can ensure every task and touch point is covered at exactly the right time, ensuring that new recruit has everything they need from day one, throughout the onboarding period and beyond.

As tasks and touchpoints are completed, these can be viewed and verified, automatically updating central personal records, ensuring the maintenance of a real time record of progress.

Multiple onboarding workflows can be developed to reflect various job roles and responsibilities. Once created, these can be automated to ensure all new joiners have a positive experience from day one of joining your organisation.

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## MAINTAINING INDIVIDUAL PROFILES.

Fisikal enables the creation of individual profiles. These can be recalled at the click of a button, by those with the necessary access permissions e.g. the individual themselves, their line manager or the HR manager. Personal details, training and education records, attendance records, performance against KPIs etc can all be logged and recalled as and when required, from anywhere, at any time.

In addition to the review of individual records, business owners can also collate information through the creation of bespoke reports, in order to efficiently allocate resources. In addition to generic, in-built reports, Fisikal can work with business owners to create bespoke analytical tools that reflect the needs of the business.

It is also possible to apply access restrictions to ensure only those with the necessary permissions are able to view this personal data, helping to ensure GDPR requirements are met.

Digitalising personal records negates the need for paper records. This improves security and enables fingertip access anytime, from anywhere.

#### MANAGING PAYROLL

The Fisikal platform can collate critical employee data already uploaded and prepare it for export to a payroll system of choice. It also enables the set up and management of multiple payment schemes.

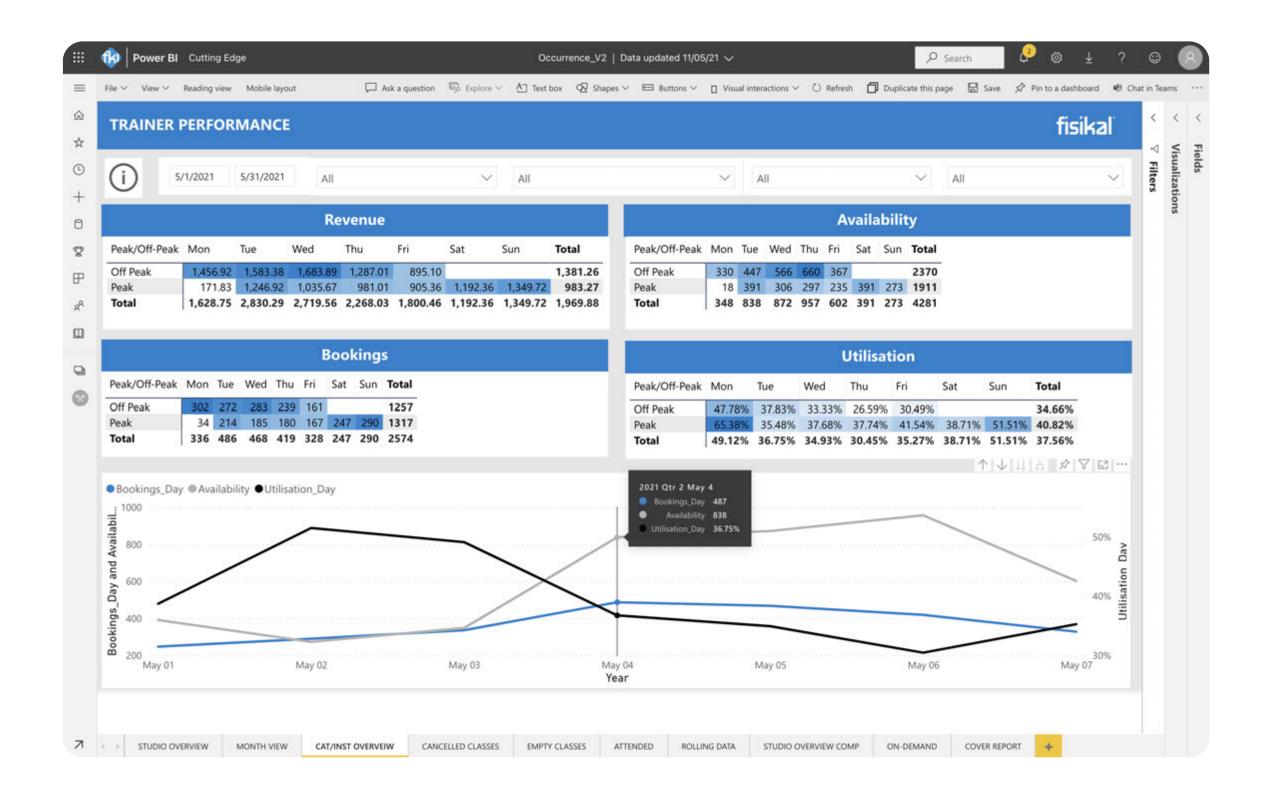
This enables payments to be made direct to individuals based on both fixed and variable rates. For example, an employee may receive a fixed or 'flat' rate for the completion of pre-agreed hours, but then may also receive additional 'commission' or variable payments that reflect the achievement of additional works. Additional works may be payable on a tiered system. The Fisikal system calculates the relevant fixed and variable payments based on sessions completed and the application of created 'rules'. This saves hours of time manually calculating what can be very complex monthly payments for large numbers of individuals.

Payroll information can be collated and displayed on a customised dashboard using Power BI, providing a snap shot of total staffing costs, any time, from anywhere. This ensures a realtime understanding of one of the biggest cost lines in any business, enabling the early flagging of any issues or anomilies which can then be dealt with swiftly and effectively.

#### IMPACT!

The Fisikal team management solution has been developed to address challenges faced by fitness business owners all over the world.

Digitalising team management enables business owners to better store and recall data which improves efficiencies and professionalism at all levels of the business. Records can be accessed at an individual or organisational level, with reports available to track trends and patterns over time, creating opportunities to react to risks and opportunities early in their development.



#### ON THE TEAM.

A digital team management solution can help to unite the team, providing everyone in the business with clear visibility and understanding of how their role contributes to the bigger picture.

Through tiered access, it provides fingertip access to personal data as and when it is needed to ensure everyone tracks in the same direction and has the same onboarding and development experience.

#### **COLLABORATION!**

The Fisikal platform has been designed to seamlessly integrate with an array of other best-in-class providers to ensure limitless business capabilities.

Whether its staff training content or specialist payroll software, Fisikal has it covered, providing a single, fully integrated lens, through which to view an effective digital team management solution.

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